



Giving Opportunities to Kids

Annual Report

2019-2020

Creating opportunities for children



Ron Freitas

Board of Directors - 2019-20

as of June 30, 2020

- Jason Altnow
- Janis Christy
- Gabe DeAnda
- Pierce DeLuna
- Steve Diede
- Taylor Diede
- Ron Freitas
- Ron Heberle
- Justin King
- Mary Macias
- Joe Nava
- George Neely
- Cathy Nichols-Washer
- Chris Olsen
- Kini Sanborn
- Chet Somera

Executive Director

- Lynn Aebi

Message from the Board President

As the president of GOT Kids, I am proud to announce that 2019-2020 was an amazing and successful year for the foundation. In twelve months, we achieved fiscally, created new community outreach opportunities, and provided new opportunities to kids, while entering a global pandemic shutdown.

Our first fund raiser was Casino Royale at the St. Jorge Winery on October 19th. It was followed by our hot Crab Feed in January at the Boys and Girls Club. Both events sold out and were much enjoyed by all in attendance.

We gained exposure with a tent at the Farmer's Market, added four new directors, and created the Executive Director's position to coordinate our community efforts.

For our kids, we created our first Essay Contest for the one-hundredth anniversary of Women's Suffrage, as well as providing our traditional programs and even an on-line art contest.

The COVID virus could not slow GOT Kids down. We easily transitioned to Zoom meetings, held our first eFund drive, and created the "Keep Kids Connected" program to provide much need supplies to distance-learning students.

I would like to thank the Board of Directors, our Executive Director Lynn Aebi, and the community for a great year and I look forward to more Giving Opportunities to Kids.

Ron Freitas

President, 2019-2020

ABOUT THE FOUNDATION

History

GOT Kids was founded in 2012 by Lodi Unified School District staff, members of the Board of Education, and community members to help meet the needs of children attending Lodi Unified schools. Since school and district funds are limited, and often restricted to specific expenditures, very little money is available to activities and projects that extend learning and support children outside of school time. For many children, the experiences they receive through GOT Kids are the only ones that enable them to see the world beyond their neighborhood. GOT Kids hopes to engage children in exciting learning activities that will spark interests and help them discover talents and skills. GOT Kids was also formed to support children who may need help with everyday needs that are essential for learning such as school supplies and clothing. Through the 2019-20 school year, GOT Kids has donated over \$385,000 to students of Lodi Unified School District to enhance their lives.

Mission

The GOT Kids Foundation provides unique opportunities for students in the Lodi Unified School District to help them discover and develop talents, abilities, and interests that will enhance their lives both now and in the future.

Nonprofit Foundation

Tax ID# 80-0759590

GOT Kids Supports

Anti-bullying Efforts

Literacy

School Supplies for Homeless Children

Clothing for Children in Need

Health and Wellness

Academic Teams

Athletic Teams

Art Show

Music/Drama Programs

Life Skills

Career Exploration

Summer Science Day Camp

Science Activities

Fundraising

Casino Royal, October 2019

Bringing back the coveted casino night fundraiser, GOT Kids put a twist on the event with a Casino Royale theme. Held at the beautiful St. Jorge Winery, Casino Royale provided an evening of gaming entertainment while raising funds to provide extended learning experiences for Lodi USD children.

Crab Feed, January 2020

The GOT Kids 5th Annual Crab Feed was very successful with tickets being sold out weeks before the event. With fresh hot crab and an live dessert auction, along with the silent auction and raffle, guests enjoyed a great night out while helping children in our community.

Raley's and Smart Foods

Both stores have Reward Card programs that will contribute funds to GOT Kids just for shopping—no extra charge.

Amazon Smile

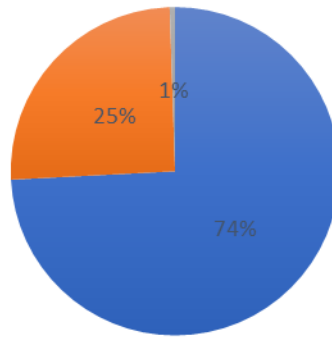
Designate *Giving Opportunities to Kids* as the charitable organization and Amazon will make a donation for every purchase—no extra charge. It is now possible to choose your charitable organization on your smart phone app too.

Donation Letter Drive

With the onset of COVID-19 restrictions, GOT Kids was not able to hold fundraising events during Spring, 2020. The foundation sent letters to past event sponsors in an effort to raise funds to continue supporting children.

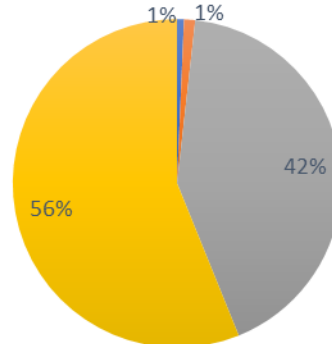
Financials

**Support to Lodi Unified Students
July, 2012 - June, 2020**



■ Grants \$368,923 ■ Programs \$125,757 ■ Awards \$2,600

**Income
July, 2012 - June, 2020**



■ T-shirts \$4,258 ■ Grants \$6,914 ■ Donations \$266,331 ■ Fundraising \$354,905

Over 30,000 children have benefitted from
GOT Kids Foundation.

Financial Report

2019-2020

Revenue

| | |
|----------------------|----------------------|
| Donations | \$ 11,530.03 |
| Fundraisers | \$ 95,352.04 |
| Services | \$ 320.00 |
| T-Shirt Sales | \$ 1,790.25 |
| Services/Interest | \$ 903.78 |
| Total Revenue | \$ 109,896.10 |

Expenditures

| | |
|---------------------------|---------------------|
| Administrative/Office | \$ 2,696.07 |
| Student Awards | \$ 1,170.00 |
| Materials & Supplies | \$ 5,813.47 |
| Bank & EFT Fees/Taxes | \$ 434.04 |
| Services & Contracts | \$ 38,056.74 |
| Programs | \$ 16,250.19 |
| Total Expenditures | \$ 64,420.51 |

Net Operating Revenue **\$ 45,475.59**

The Creation of Programs

Since inception in 2012, GOT Kids had a system of “mini grants” for distribution of funds to classrooms and schools. Teachers or school administrators would complete a grant application for a learning experience or educational support item and the GOT Kids Board of Directors would review the applications at the monthly meeting. After conducting an audit of grant awards over a six-year period, the Board decided to revamp the way funds were distributed and create programs in place of individual mini grants. The Board of Directors believe that with programs, a broader range of Lodi Unified School District students and schools would benefit from the support of the GOT Kids Foundation.

The first semester of the 2019/2020 school year was spent developing and/or expanding programs already in place. Starting with the second semester, GOT Kids funded the Cal-Waste Recovery Systems program and WOW on Wheels. With the onset of COVID-19 restrictions and distance-learning in March, 2020, the GOT Kids Board of Directors redirected their attention to support children while distance learning with the “Keep Kids Connected” campaign with student supply kits, books and magazines being distributed during the final quarter of the 2019/20 school year.

Virtual Art Show

In partnership with Lodi Unified School District, GOT Kids sponsored an art show and contest for students in grades 9-12. With divisions in photography, painting, mixed media/design, drawing, digital art and 3D/ceramics/sculpture, 87 entries were submitted and judged, all virtually. While entries were very reduced from past years, GOT Kids and Lodi Unified are proud to have created a format for students to showcase their art during distance-learning due to COVID-19.

Special thanks to high school art teachers for helping students experience this event. Student artists expressed their appreciation to GOT Kids for giving them this opportunity.



Cal-Waste Recovery Systems Educational Program

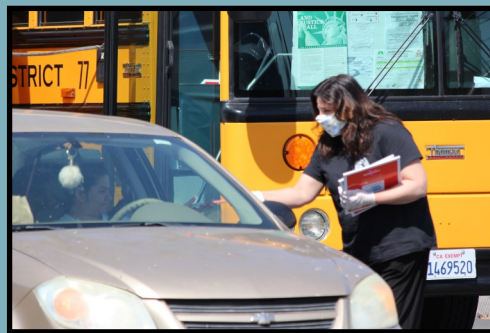
Cal-Waste Recovery Systems has created an excellent educational program for students of all ages. There is an Outreach and Education room at the Cal-Waste recycling plant, teaching children to become better environmental citizens. Students can view the plant through a large window, watching items being dumped, separated and recycled. Lessons were presented on what items are able to be recycled and the process. GOT Kids scheduled and paid for transportation for twenty-five 5th grade classes to enjoy this educational program during 2019-2020.

GOT Kids Board of Directors thanks Cal-Waste Recovery Systems and Leesa Klotz for this great program.



“Keep Kids Connected” Campaign

With the onset of distance-learning in March, 2020 due to the COVID-19 pandemic, the GOT Kids Board of Directors put their collective ideas together to come up with a way to support children during this unprecedented time. In the last quarter of the 2019-2020 school year, GOT Kids Foundation compiled student supply bags, as well as purchased magazines and books to give out to students during the lunch pick-up program at Lodi Unified schools. The foundation is continuing this program during the 2020-2021 school year.



Buy One, Give One

Buy a GOT Kids T shirt and an item of clothing will be given to a child in need.

Program sponsored by Diede Companies.



2019-20 Sponsors

| | |
|------------------------------------|--|
| A. M. Stephens | FTC Construction Materials, Inc. |
| Airport Self Storage | Galt Chevron & Extra Mile |
| AMS Heating, Inc. | GPS Auto Solutions |
| ArmorStruxx, LLC | Hancock Park & DeLong, Inc. |
| B & H Electric, Inc. | Henry and Associates Architects |
| Bank of Stockton | HFS, Inc. |
| Barton Overhead Door, Inc. | Hwy 88 Self Storage Lockeford |
| Bockman & Woody Electric Co., Inc. | Hwy 99 Self Storage Galt |
| Breault Asphalt Maintenance, Inc. | JL Modular |
| Capital Program Management, Inc. | Joe and Geraldine Nava |
| Cen Cal Fire Systems | John DeLuca, CPA |
| Central Valley Hardware | Lodi Hospitality Marriott Fairfield Inn & Suites |
| Chase Chevrolet | Meehleis Modular Buildings, Inc. |
| Clements Lockeford Lions Club | Morada Self Storage |
| D. C. Painting | Mr. Pickles Galt |
| Delta Truck Center | PBK, Inc. |
| Diede Construction Inc. | R & R Properties |
| Eight Mile Road Self Storage Lodi | Rainforth Grau Architects |
| Fagen, Friedman, and Fulfrost | Sunstate Equipment Co., LLC |
| Frank C. Alegre Trucking, Inc. | William McDonald II |

2019-20 Donors

| | | |
|----------------------|---------------------------|-----------------|
| Alyssa Medina | Gabriel DeAnda | Lynn Aebi |
| Andrea Munoz | Gerica Jones | Maria Cervantes |
| Anne Sherlock | Headwaters Kayaking, Inc. | Matt Teresi |
| Brent Washer | Imani Dailey | Navjeet Salhan |
| Cathy Nichols-Washer | Janis Christy | Paul Meidinger |
| Christina Gilbert | John Coakley | Rashelle Hughes |
| David Walker | Katherine Hopkins | Ron Freitas |
| Elizabeth Coronado | Kinglsey Bogard LLP | SOOPCO |
| Ellen McGuire | Kini Sanborn | Susan Petersen |
| Eva Gomez | Lanh Bui | Valerie McFee |
| Francisco Marin | Lillian Diede | |

Upcoming Events

~~Crab Feed — January 9, 2021~~

cancelled due to COVID-19 restrictions

Virtual Art Show - TBD

Science Day Camp - June 8-10, 2021

(The determination on whether to hold this event will be made by March 1, 2021.)